

THE DIGITAL FUTURE FOR HOTELS & HEALTHCARE

**MORE INFORMATION:** 

https://speeron.com/wp-content/uploads/2023/02/Speeron-V2\_1920x1080\_Low-1.m4v

## **ABOUT SPEERON**

Speeron was founded in 2007 in Stockholm by Karl Söderberg and Mats Melander. Since then, the company has been growing organically and with heavy investments in technology development. Both founders are fully operational in the company.









### **ABOUT SPEERON**

### **700+ European clients**

As of June 2022, Speeron was providing services to more than 700 clients across Europe.

### 1010The NEXT platform

The NEXT platform, our proprietary integration platform for digital services such as online check-in/-out, digital concierge, IoT solutions, in-room entertainment, WiFi , digital signage and more.



### **Cloud based**

All cloud based with 24/7 monitoring and statistics consolidating all data in one system integrated with client systems or/and third-party systems when requested.





## **ABOUT SPEERON**

Speeron operates also in several parts of Europe with a strong presence.

Speeron offices are located in Stockholm (HQ), Helsinki, Gdansk and Marbella.

700+ clients with Speeron provided solutions installed







# OUR MISSION

Our mission is to provide our clients with digital end to end solutions, integrated with third party providers. A seamless digital solution for multiple usage and with monitoring and statistics provided to the clients all the time.





## **OUR SOLUTIONS**



### Tailored for the Hospitality Technology Ecosystem

- Digitalized contactless check-in/out services with contactless journey
- Concierge portal services with interactive functions
- **IoT solutions** for more sustainable hospitality experience
- Hospitality TV, Casting and channel distribution solutions
- Networks (wired/wireless) consultancy, installation and maintenance
- Digital Signage
- Minibars and Safes

Speeron NEXT

## Speeron NEXT

Speeron NEXT is a modular service package that enables hotels to offer their customers more flexible services using a variety of specialized digital solutions

Examples include check-in and checkout, payment transactions, info- and entertainment services, as well as supportive ordering and direct sales services

The solution also enables various guest communication and IoT solutions for the staff and hotel guests with sustainability and energy savings in mind



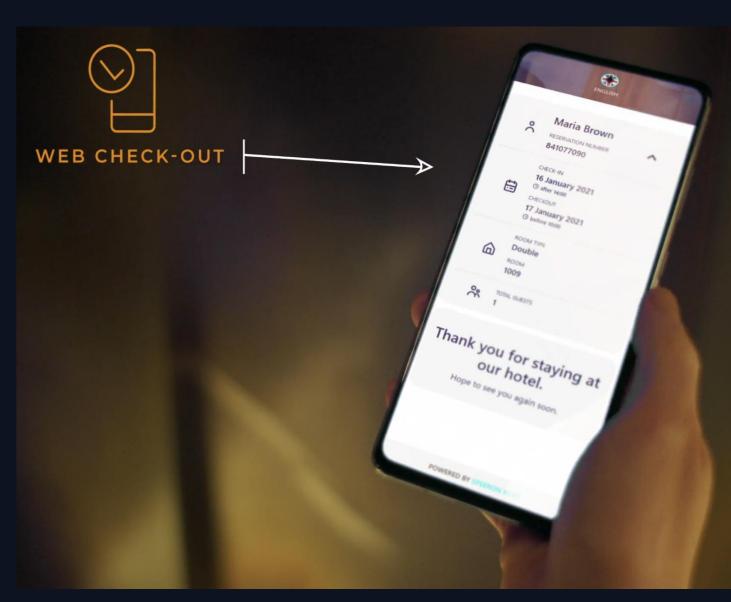


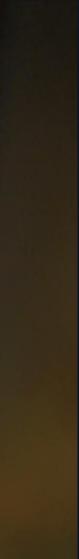
# Speeron NEXT contactless Check-in and Checkout

- Full contactless service with tailored user interfaces
- The check-in and check-out services can be provided in two ways:
  - Via a dedicated Speeron hosted website and/or
  - Reception self-service solutions with key pickup only and/or full services
  - The check-in module can be integrated to a hotel app
- Built-in administration console to track system events and customer behaviour
- No need for on-premise servers consuming energy
- Mobile keys available (subject to lock system support)
- Sustainable approach (contactless user experience and no printing)



nd/or ickup only and/or





## Speeron NEXT Benefits

- Time saved in Check-in (~ 5-10 minutes)
  - All information updated
  - Upsell offerings
  - Digital Passenger card filled
  - Payments processed
  - Room allocated
  - Key pickup
- Time saved in Checkout (~ 5-7 minutes)
  - Extras to be paid online •
  - Information about departure time
  - No queues



## **Appless Web Service**

- Built as a web app, no need to download anything
- The look and feel is tailored to each customer, the UX logic stays the same
- The content renders automatically to different devices
- All major languages supported
- Can be integrated to a hotel app

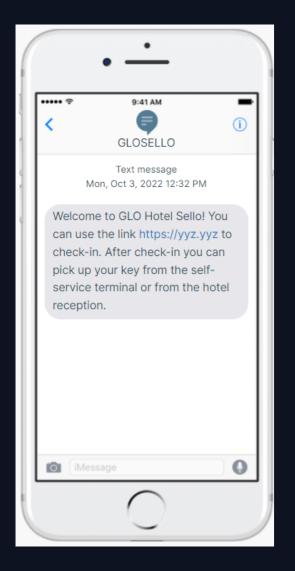


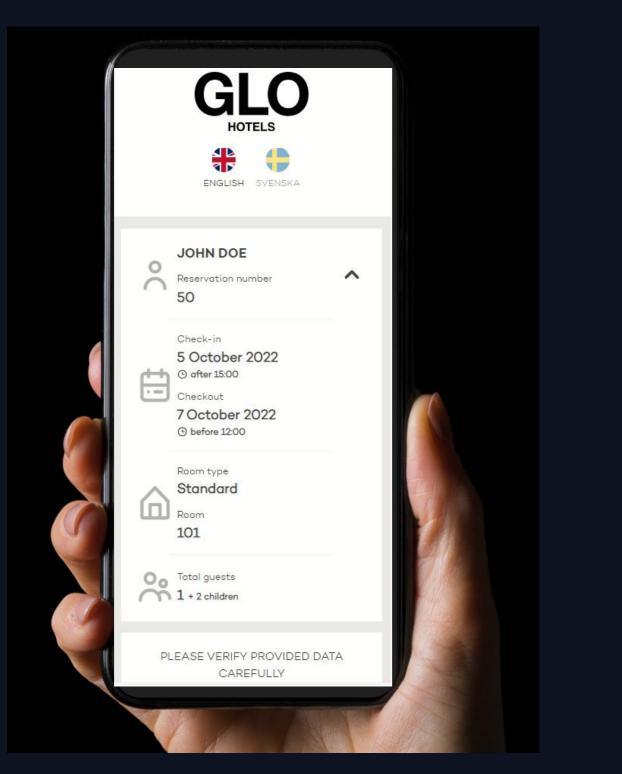
John Doe     Please verify provided data Carefully       Reservation NUMBER     45       45     John Doe       CHECKIN     CHTY *       3 October 2022     E-Mall.*     CHTY *       G uffer 1420     Stockholm       CHECKUT     2IP CODE       6 October 2022     118 64	
45         John Doe           CHECKIN         E-MAIL*         CITY*           3 October 2022         jack@test.mail.com         Stockholm           0 sfler 1400         PHONE*         ZIP CODE           CHECKOUT         +46708403664         118 64	
3 October 2022         jack@test.mail.com         Stockholm           © after 1400         PHONE *         ZIP CODE           CHECKOUT         +46708403664         118 64	
O after 1400 CHECKOUT         PHONE         ZIP CODE           6 October 2022         +46708403664         118 64	
CHECKOUT         PHONE*         ZIP CODE           6 October 2022         +46708403664         118 64	
0 0000000000000000000000000000000000000	
O before 1800     BIRTH DATE *     COUNTRY *	
ROOM TYPE Sweden	~
ADDRESS * PASSPORT / ID / FINNISH IDENTITY (HETU)	NUMBER
Östgötagatan 64	
TOTAL GUESTS 1 + a children	A Save
COMPANY Air France	Proceed
ADDRESS a Rue Robert Esnault-Pelterie 75007 Paris	
PHONE 4575913821	
K	E
bill     Payment     Checkout time     E-mail confirmation       John Smith     Your bill       RESERVATION NUMBER     Accommodation       115     Accommodation	E Summar
Image: Description of the second s	Summai
Ill     Payment     Checkout time     E-mail confirmation       John Smith     RESERVATION NUMBER     Accommodation       115     Accommodation     03/10/2022       CHECK-IN     3 October 2022     Already paid       0 ster 14:00     04/10/2022	Summai 1,07
Image: Second system       Checkout time       E-mail confirmation         John Smith       Your bill         RESERVATION NUMBER       Accommodation         115       Oxford system         CHECK-IN       Already paid         3 October 2022       Already paid	Summai 1,07
U       Payment       Checkout time       E-mail confirmation         John Smith       RESERVATION NUMBER       Accommodation       03/10/2022         CHECK-IN       3 October 2022       O atter 14:00       Already paid       04/10/2022         CHECKUT       4 October 2022       O atter 16:00       04/10/2022       04/10/2022         ROOM TYPE       Feedow       Feedow       Feedow       Feedow	Summai 1.07/ -4/
Image: Decision NUMBER       Payment       Checkout time       E-mail confirmation         John Smith       RESERVATION NUMBER       Accommodation       09/10/2022         I15       Accommodation       09/10/2022       Aiready paid       09/10/2022         CHECK-NI       Already paid       09/10/2022       Decount       4 October 2022       O before 18:00         ROOM TYPE       Standard       For the stander       Control Co	Summai 1,07 -4 Total: 1,02
Payment Checkout time E-mail confirmation	Summai 1,07 -4 Total: 1,02
John Smith     Fermil confirmation       Instruction NUMBER     Your bill       Accommodation     03/10/2022       CHECK-IN     Accommodation       3 October 2022     O tetres 1800       CHECKOUT     Accode 1800       CHECKOUT     Accode 1800       ROOM TYPE     Standard	Summai 1,07 -4 Total: 1,02

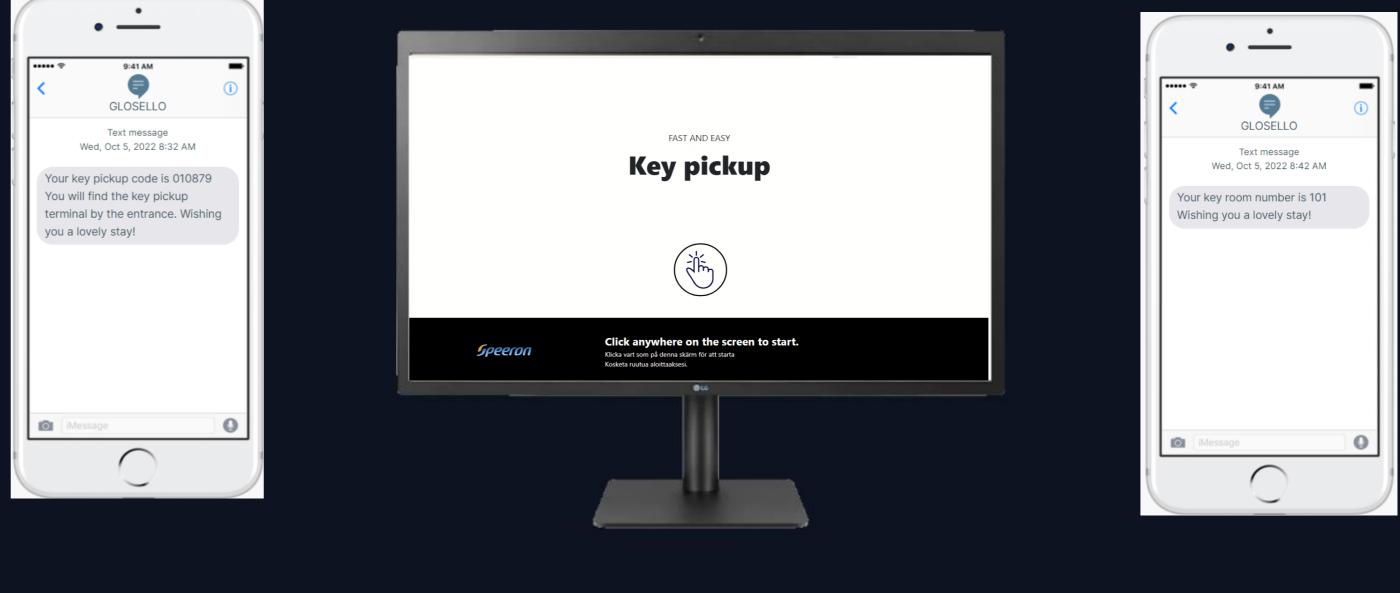




# **Speeron NEXT Check-in in simple steps**









2 Online Check-in





Key Pickup Code

4 Key retrieval

5 Reminder



## **Speeron NEXT in action**



https://www.youtube.com/watch?v=nSXKttS5BQk&ab channel=SpeeronFinland



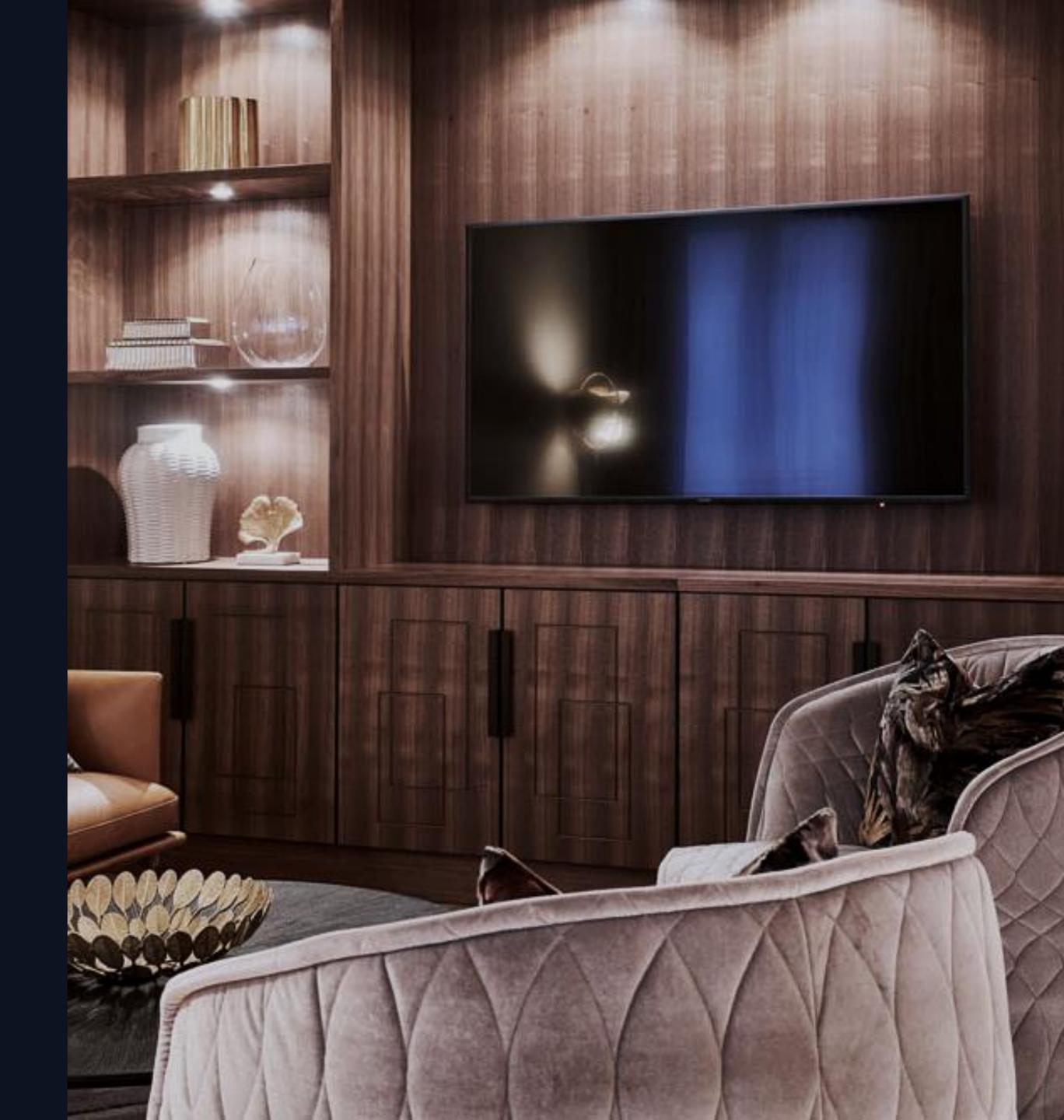
### Speeron NEXT CONCIERGE PLATFORM



Room 101 / Dummy

https://guestportal.next-dev.speeron.com/gloairport/mobile

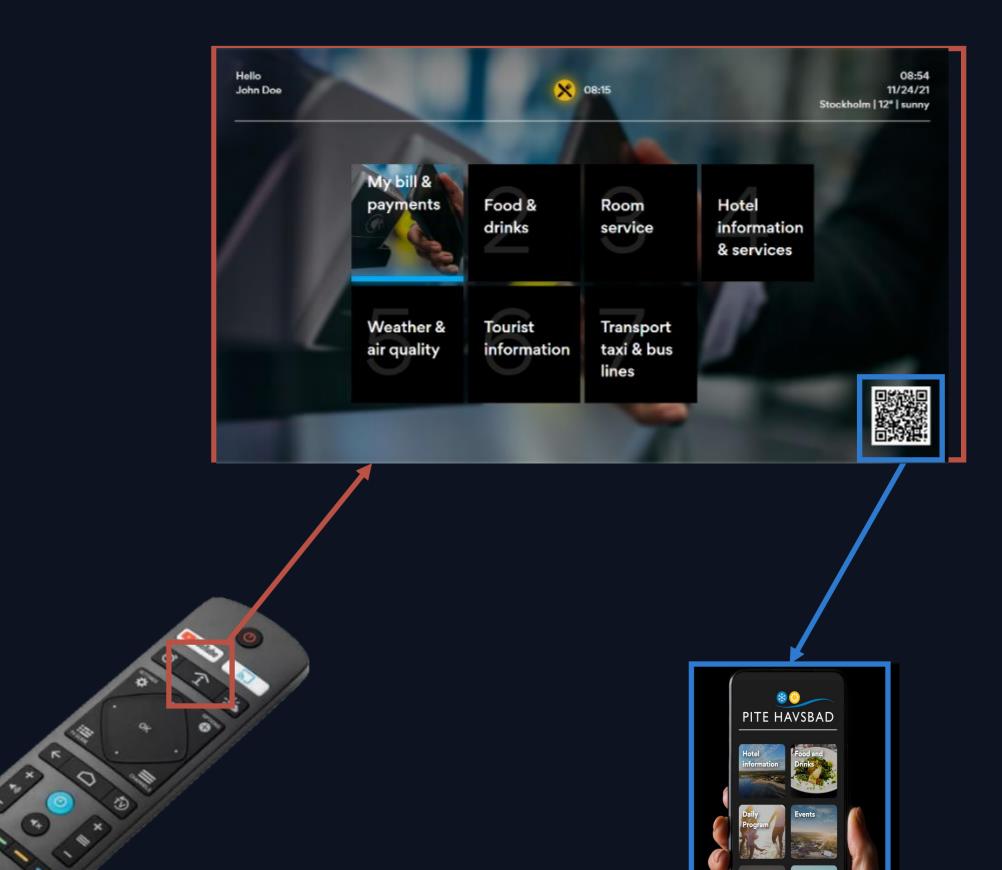


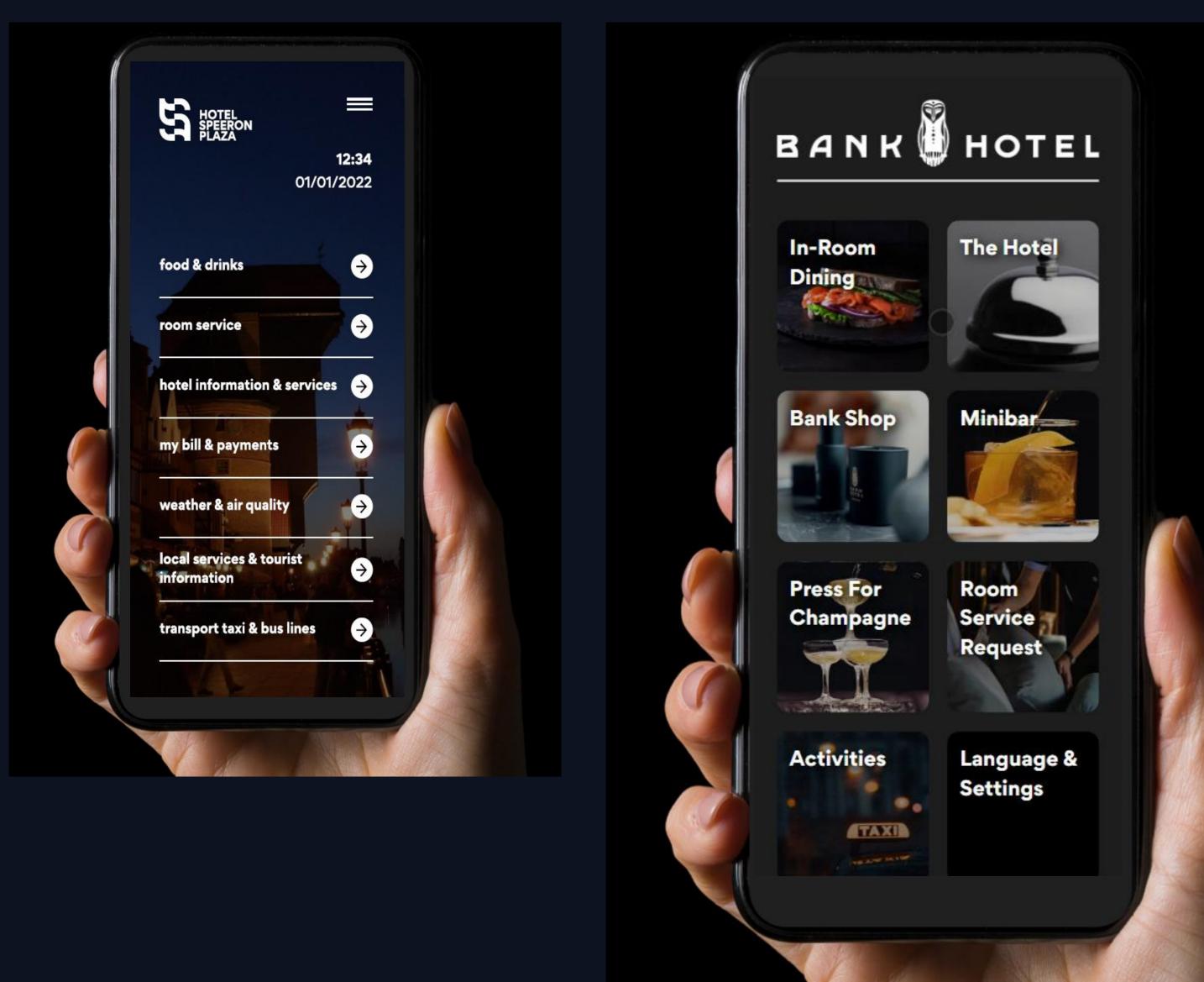


# **Speeron NEXT Concierge Platform**

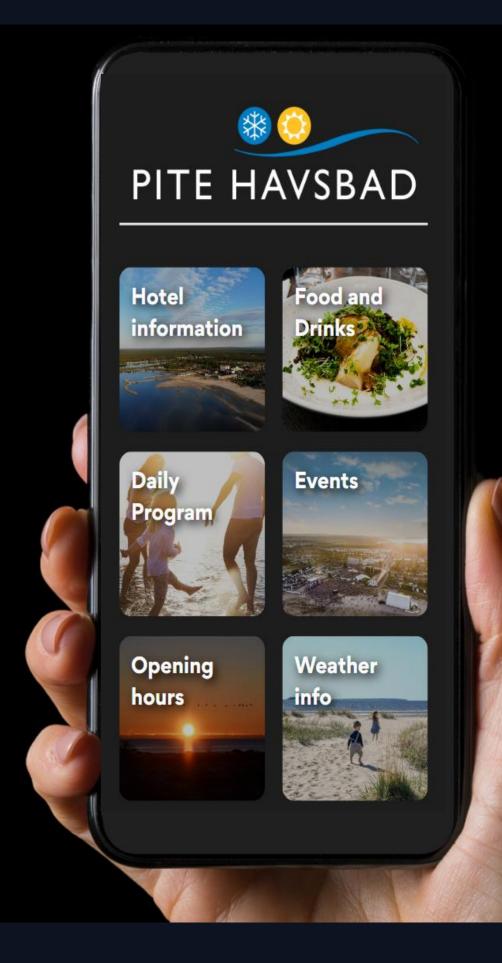
- Appless experience no downloads needed
- Your info and offering on the TV or guest own mobile device
- Guest identification towards the PMS for protected services
- Always available from pre-stay to next booking
- Booking of restaurants, services etc, room service ordering
- Works seamlessly between the TV and the guest mobile device with easy movement between the platforms
- Save on printed materials and resources as everything is at the guest's fingertips



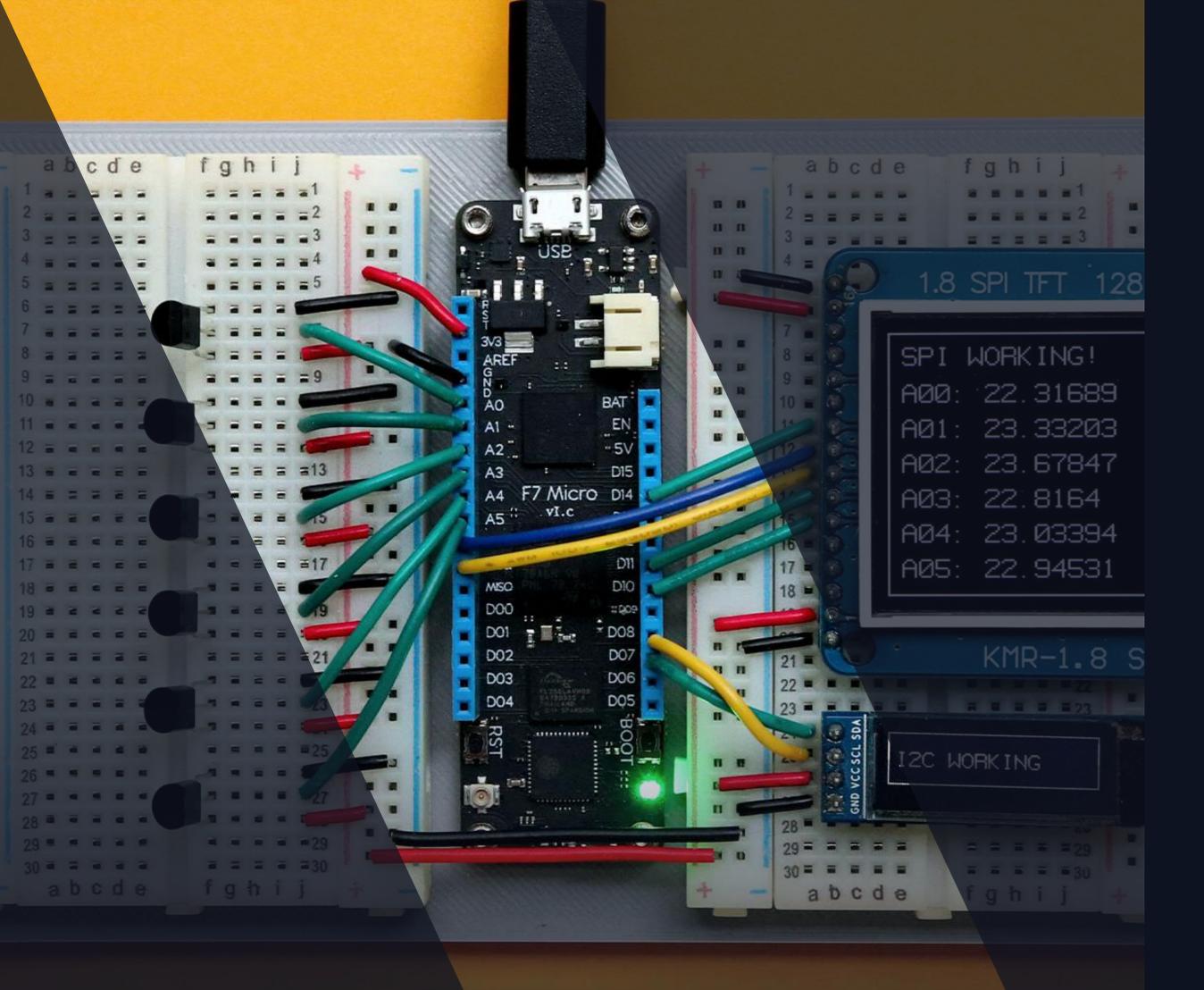












### **SPEERON NEXT IOT SERVICES**

To create more safe, intelligent and sustainable hospitality ecosystem utilizing the Internet Of Things Solutions for health, safety, energy optimisation and staff assistance





## IoT use cases for added value and sustainability

### • Air Quality and purification

- Ensure all locations are safe and healthy to be in
- Take actions automatically

### • Staff assistance

- For example, see how much food is available in Buffet / temperature measurements / alerts on any defined criteria
- Occupancy monitors
  - Vacant spaces / tables
  - Visitor counting / intrusion detection
  - Occupancy levels (gym, parking etc.)



### Cost and environment

- Energy / water savings with monitoring solutions / alerts / actions
- Monitoring consumables (paper towels in dispensers etc.)

### Virtual building embedded data

- Emergency messages
- Avoid large crowds
- Tracking & Security
  - Valuable assets
  - Housekeeping cart location etc.
  - Staff location & panic buttons



THANK YOU!